

FAST FACTS

- Kids & Company is the largest and only national corporate child care provider in Canada that provides a consistent look, feel and offering coast-to-coast. The company has an expanded presence in the United States.
- **Proudly Canadian** and started in 2002 by two hard working moms; Victoria Sopik, CEO, mother of 8 children, and Jennifer Nashmi, CFO, mother of 3 children. Together they understood the challenges of balancing a career and raising a family, and wanted to offer high-quality, educational and flexible child care for working families.
- Since 2002, the company evolved from 1 centre in Toronto, 4 employees and 1 corporate client to almost 100 centres, 2,000 employees and 220 corporate clients in 2017.
- Centres are based in prime locations that are conveniently close to parents' place of work or their suburban or downtown homes.

Centre-based child care programs range from:

- o Guaranteed full-time care within 6 months (or earlier) of registration
- o Flexible part-time (ranging from 1 − 4/days week), along with ability to accommodate rotating schedules and shifts
- o Before and after school care (select locations)
- Emergency or planned back-up care from newborn to 12 years of age (so work days are not interrupted)
- School-age camp programs during school closures
- o Ability to travel with children on business or pleasure and use multiple centres

• Centre-based curriculum, services and other:

- Balanced and nutritious meals and snacks that are ethnically diverse, madefrom-scratch and exceed Canada's Food Guide Requirements
- No late fees
- Webcams
- Onboarding: provide a free transition week and orientation package
- Offers proprietary learning and education programs, arts, physical activity and movement programs, French, Sign Language, music, food curriculum and more
- After-hour babysitting service (provided by Kids & Co trained teachers)
- Pre-school trips, parent workshops, events for the family, free date nights and shopping days, centre-based week-end birthday parties
- Free maternity drop-in classes (select locations)



- Centres are licensed and Provincially regulated receiving scheduled and unscheduled visits throughout the year by the Ministry
- Kids & Company operates and performs services that meet and typically exceed the standards of quality required by the Child Care and Early Years Act. 2014
- All Directors and Teachers are professional child care providers who are thoroughly screened and are in compliance with all applicable provincial and local regulatory and licensing requirements, and at a minimum trained in; child care safety standards, certification in CPR and Infant/Child First Aid, meet Kids & Company's professional standard for commitment to superior child care, police reference check, personal reference checks, and updated medical history

Some ways in which we support our Corporate Partners:

- Corporate Partners pay an annual membership fee (\$10K National; \$5K Regional; \$2.5K One-city only) and have flexible options to offset the cost of back-up care and/or customize family-friendly benefits based on the needs of their employees
- Return on investment is shown in the form of increased productivity and morale and decreased absenteeism on the part of employees
- Back-up care benefit can make the difference between a day lost due to a child care challenge and a day spent on the job
- Allows corporations to offer these benefits without having to bear the full cost and responsibility of owning and operating their own child care centres
- Partner with in-home nanny and elder care companies if more diverse offerings required to address work/life balance challenges
- Provide marketing materials, lunch and learns, webinars and other presentations as requested
- Provide targeted information for maternity packages and workshops/drop-ins when employees on maternity leave
- Can assist when employees being relocated or recruited from other regions/countries and offer temporary care

• Committed to investing in the communities we serve:

Kids & Company believes it is important to invest in the communities it services and participates in a variety of fundraising and in-kind efforts ranging from; CIBC Run For The Cure, Holiday Food and Toy Drives, Big Brother Big Sister events, Children's Aid society Fundraiser, as well as a number of hospital and women-related events and fundraisers.